



Connect for Success: Networking for Introverts and Extroverts

In this age of connections, building an army of advocates who have your back is no longer a luxury. But the list of excuses for not building and maintaining this army continue to grow:

- *I'm an Introvert. Networking just isn't one of my top strengths.*
- *I've got a secure job at a large company, why bother networking?*
- *My work is completely internal.*
- *I'm an Extrovert and my network is large.*
- *I don't have time to connect with my network, so why grow it?*

Forget the labels and forget the excuses. No one obtains career or personal success without others. Period.

In this fast-paced interactive, hands-on presentation participants will leave with tools that work for their personality and professional situation to build a network that will feed and grow with each participant added. Key points covered:

- Identify the “why” for your network
- Leverage talents to build and nurture relationships
- 5 steps to become a networking natural

Value to Participants:

Participants will leave with a new knowledge of their natural networking talents with tools to connect, leverage and nurture these relationships. No longer defined by labels or limited by excuses, your audience will be networking naturals!

Formats:

50 minute